

# **MARKSA** energies

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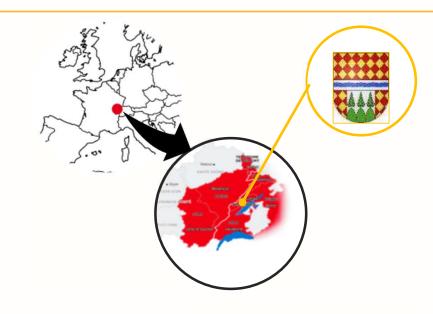
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#### **DIXI Group: A Legacy of Precision**



Founded in 1904 in Le Locle, Switzerland, DIXI Group has evolved from a manufacturer of high-precision watchmaking machinery to a diversified industrial powerhouse.

Marksa is one of the DIXI Group companies specializes in Cooling Systems, Compressed Air and Vacuum solutions for the industry.











## **Challenges in the Cooling Systems**



1	System Reliability  Ensuring consistent performance and reliability in various operating conditions to prevent equipment failures, guarantee precision of execution, and enhance lifecycle of components and systems.
2	System Maintenance Systems that are easy to repair boost ROI by reducing downtime, increasing lifetime, increasing efficiency, and supporting sustainability, ultimately improving long-term profitability.
3	Thermal Management  Maintaining optimal temperatures in increasingly compact and powerful machinery, particularly in high- performance applications.
4	Integration Integrating cooling systems with existing equipment and processes without disrupting operations.
5	Cost-Quality Balance High initial investment and maintenance costs for advanced cooling systems can be a barrier for many companies but it's mandatory to ensure the durability of the system to avoid extra costs.

#### **MARKSA: Pioneering Industrial Solutions**



## Core Expertise



Specialises in industrial cooling, compressed air, and vacuum solutions. Develops bespoke cooling systems for diverse industrial applications.

## Production Focus



Excels in small series production, typically under 100 units. Official dealer of Atlas Copco for compressed air solutions.

#### **Client Base**



Primarily serves machine manufacturers and industries with production areas. Provides tailored solutions for specific industrial needs.

#### **Marksa's Core Bussiness Lines**



#### **Industrial Cooling**

Tailored cooling solutions for diverse industrial applications.

Efficient systems designed to meet specific customer requirements.

#### **Compressed Air and Vacuum**

Reliable compressed air and vacuum systems. Official dealer of Atlas Copco, offering expert dimensioning and installation.

#### **After-sales Support**

Comprehensive maintenance and repair services. Utilising deep technical expertise to ensure optimal system performance.



### **Industrial Cooling: Marksa Speciality**





## **Conception**

- Complete development based on customer requests
- Adaptation of our standard products
- Sizing of Cooling industrial installations

2

#### **Production**

- Swiss Production with high flexibility
- All products are 100% controlled

3

#### **After-sales**

- Installations
- Maintenance
- Repair service

## **Compressed Air and Vacuum**



1

## Conception

Sizing of Compressed air and Vacuum installations

2

## **Production and Distribution**

- Vacuum: Swiss Production
- Compressed Air: Official Distributor Atlas Copco

3

#### **After-sales**

- Installations
- Maintenance
- Repair service

## **Industrial Cooling: Marksa's Systems**



#### **Standard Products**

- Water Cooling System (CSW)
- Custom Design (CPW)
- Oil Cooling System (CSO)
- CPO

## **Scope of Use**

- CNC
- Machines: Special, Laser, Measurement, etc
- Industrial facilities
- Industrial Processes
- etc



### **Industrial Cooling: Development's Approach**



## 1 Adaptation of Existing Products

Efficiently modifies standard products to meet specific needs. Leverages in-depth knowledge of designs for quick customization.

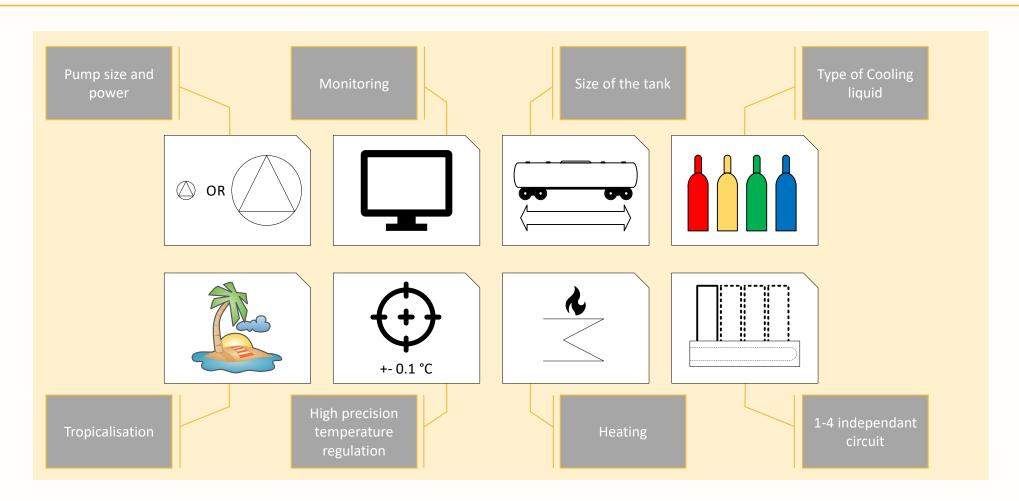
## **2** Complete Design

Creates products from scratch based on customer requirements. Utilises internal expertise for rapid, tailored solutions.









#### **Industrial Cooling: Project Example**





## CSW 900 - O3C: High-Performance Cooling

#### **Powerful Cooling**

9 kW cooling capacity. Handles demanding thermal loads in industrial applications.

#### **Versatile Design**

Multi-circuit, multi-medium thermal regulation. Replaces three separate chillers for streamlined operations.

#### **Precision Control**

±0.1°C temperature accuracy. Ensures stable conditions for sensitive processes.

## **Space-Efficiency**

Compact footprint. Maximizes floor space utilization in manufacturing environments.

## **Industrial Cooling: Project Example**



## CSW 100 Custom: Specialized Cooling Solution

#### **Ice Water Cooling**

0°C tank provides ultra-low temperature cooling. Ideal for precise thermal management applications.

#### **Medical-Grade Build**

Stainless steel construction ensures hygiene. Meets stringent requirements for medical and laboratory use.

## **Precision Pumping**

Peristaltic micro-pump offers accurate flow control. Suitable for sensitive fluid handling operations.







## CSW 100 Custom: Compact solution

#### **Space-Saving Design**

Extremely compact form factor. Fits easily on workbenches or in tight spaces.

#### **Quiet Operation**

Low-noise build for distraction-free environments. Ideal for laboratories and office settings.

#### **Precise Temperature Control**

±0.1°C accuracy ensures consistent cooling. Supports sensitive research and industrial processes.





## **Next-Generation Cooling Systems: Ongoing Developments**

#### 1 Enhanced Power Range

Develop systems with 1-6 kW cooling capacity. Maintain precise temperature control across wider power spectrum.

#### Natural Refrigerants

Integrate flammable hydrocarbon refrigerants. Improve environmental sustainability while ensuring safety compliance.

#### Adaptive Control

Implement variable-speed compressors for dynamic cooling. Optimize energy efficiency through intelligent load matching.

#### 4 Modular Design

Create adaptable, cost-effective cooling modules. Enable customization and streamlined manufacturing processes.







1 — Chiller Rental

MARKSA maintains a diverse fleet of chillers for temporary needs. We offer flexible EXW terms with other Incoterms available.

2 Used Chiller Buyback

We occasionally repurchase used chillers from customers. This service supports equipment upgrades and changing cooling requirements.

**3** — Chiller Disposal

MARKSA provides responsible disposal services. We handle chiller destruction and proper cooling liquid treatment.

4 Delivery Options

While customers typically arrange transport, MARKSA can coordinate national and international deliveries upon request.

5 Incoterms

EXW by default (another Incoterm are possible)

6 After-sales Support

Complete after-sales support for Marksa and others' products.

## **Marksa Comprehensive After-sales Support**



#### **Versatile Expertise**

Our technicians service both MARKSA and competitor products. We offer a complete range of maintenance and repair work.

## **Comprehensive Care**

From routine checks to major overhauls, we maintain and repair all aspects of chiller installations.

#### **Rapid Response**

Our fully-equipped service vehicles enable quick, on-site repairs. Most issues are resolved in a single visit.

#### **Skilled Technicians**

Our highly qualified team undergoes regular training. They stay current with the latest chiller technologies and repair techniques.



## **Marksa Advantages**



#### **Products**

- High-quality products (reliable, durable, resistant).
- Customize to fulfill customer needs (color, volume, placement in the machine...).
- Fully manufactured in-house.

#### **Services**

- Responsive and efficient After-sales.
- High-qualified technical team to provide service for Marksa and competitors' products.
- Installation maintenance to ensure its durability and perfect running.







## Thank you for your attention!!

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