



## The opportunities for Swiss SMEs in China

Join the delegation to China and learn how to minimize the risks and maximize the success - from 4<sup>th</sup> to 10<sup>th</sup> of May 2019



## The objectives:

- Raise and develop awareness and knowledge about China and its business environement towards Swiss Entrepreneurs more specifically on how to incorporate a Swiss subsidiary in China. How to minimize the risks, how to maximize the success will be the key practical elements of this journey.
- Explore the new trends of China and its opportunities for Swiss companies
- Enhance the global network and potential cooperation inbound / outbound

Day 1: Shanghai - China's Fundamental knowledge

5<sup>th</sup> May China's environment (history, geography, culture, politic)

China's business environment (market, the legal system, the human resources)

Cultural activities (Chinese traditional dinner)

Shanghai - Company set-up Day 2:

6<sup>th</sup> May Visit of different business set-up of Swiss companies (virtual office, WOFE, JV, assembly/production, R&D)

Cultural activities (Swiss and Chinese wine testing)

Shanghai- How to establish a subsidiary Day 3:

7<sup>th</sup> May Simulation of the incorporation of your own company (workshop supervised by Experts)

Travel to the North of China with the high speed train

**Cultural** activities

Day 4 Tianjin - Chinese manufacturing

8<sup>th</sup> May Where does stand China manufacturing today?

**Cultural activities** 

Day 5 Beijing - Chinese innovator

9<sup>th</sup> May Are Chinese start-up highly innovative?

Are they planning to go global? Learn about the Chinese start-up environment in China

Cultural activities (visit of the Great Wall, Beijing traditional dinner)

**Facultative** 

Be in China and meet with potential customers, distributors, and/or suppliers with the support of our partners.

Possible company to visit (not confirmed yet):

















CHF 7000.- (this price includes the fare of a flight in economy class – the participant is free to choose the day, the airline and the class according to his/her needs. The participants will then only pay the price of the package in China). For question, please contact Mrs. Aline Ballaman-Garibian – 079 772 63 15 or per email aline.ballaman@swisscenters.org

Complete programme with visits and conferences

Hotel \*\*\*\*\* in single room Full board (breakfast, lunch and dinner)

Flight in economy (facultative)Transportation in China